

# SAILE FINANCIAL SERVICES LTD COMPANY

## LOAN SCHEDULE FOR BUSINESS LOANS - 12 MONTHS PERIOD

## LOAN SIZE K101,000.00 TO K5,000,000.00

| MINIMUM Net Profits | LOAN AMOUNTS | MONTHLY Repayments | Admin. & Appraisal fees |
|---------------------|--------------|--------------------|-------------------------|
| 45,698.71           | 101,000.00   | 13,056.78          | 8,585.00                |
| 113,568.09          | 251,000.00   | 32,448.03          | 21,335.00               |
| 181,437.46          | 401,000.00   | 51,839.28          | 34,085.00               |
| 249,306.84          | 551,000.00   | 71,230.53          | 46,835.00               |
| 317,176.21          | 701,000.00   | 90,621.78          | 59,585.00               |
| 385,045.59          | 851,000.00   | 110,013.03         | 72,335.00               |
| 452,914.96          | 1,001,000.00 | 129,404.28         | 85,085.00               |
| 520,784.34          | 1,151,000.00 | 148,795.53         | 97,835.00               |
| 588,653.71          | 1,301,000.00 | 168,186.78         | 110,585.00              |
| 656,523.09          | 1,451,000.00 | 187,578.03         | 123,335.00              |
| 724,392.46          | 1,601,000.00 | 206,969.28         | 136,085.00              |
| 792,261.84          | 1,751,000.00 | 226,360.53         | 148,835.00              |
| 860,131.21          | 1,901,000.00 | 245,751.78         | 161,585.00              |
| 928,000.59          | 2,051,000.00 | 265,143.03         | 174,335.00              |
| 995,869.96          | 2,201,000.00 | 284,534.28         | 187,085.00              |
| 1,063,739.34        | 2,351,000.00 | 303,925.53         | 199,835.00              |
| 1,131,608.71        | 2,501,000.00 | 323,316.78         | 212,585.00              |
| 1,199,478.09        | 2,651,000.00 | 342,708.03         | 225,335.00              |
| 1,267,347.46        | 2,801,000.00 | 362,099.28         | 238,085.00              |
| 1,335,216.84        | 2,951,000.00 | 381,490.53         | 250,835.00              |
| 1,403,086.21        | 3,101,000.00 | 400,881.78         | 263,585.00              |
| 1,470,955.59        | 3,251,000.00 | 420,273.03         | 276,335.00              |
| 1,538,824.96        | 3,401,000.00 | 439,664.28         | 289,085.00              |
| 1,606,694.34        | 3,551,000.00 | 459,055.53         | 301,835.00              |
| 1,674,563.71        | 3,701,000.00 | 478,446.78         | 314,585.00              |
| 1,742,433.09        | 3,851,000.00 | 497,838.03         | 327,335.00              |
| 1,810,302.46        | 4,001,000.00 | 517,229.28         | 340,085.00              |
| 1,878,171.84        | 4,151,000.00 | 536,620.53         | 352,835.00              |
| 1,946,041.21        | 4,301,000.00 | 556,011.78         | 365,585.00              |
| 2,013,910.59        | 4,451,000.00 | 575,403.03         | 378,335.00              |
| 2,081,779.96        | 4,601,000.00 | 594,794.28         | 391,085.00              |
| 2,149,649.34        | 4,751,000.00 | 614,185.53         | 403,835.00              |
| 2,217,518.71        | 4,901,000.00 | 633,576.78         | 416,585.00              |
| 2,285,388.09        | 5,051,000.00 | 652,968.03         | 429,335.00              |
| 2,353,257.46        | 5,201,000.00 | 672,359.28         | 442,085.00              |
| 2,421,126.84        | 5,351,000.00 | 691,750.53         | 454,835.00              |

| MINIMUM Net Profits | LOAN AMOUNTS  | MONTHLY Repayments |
|---------------------|---------------|--------------------|
| 4,524,625.00        | 10,000,000.00 | 1,292,750.00       |
| 4,592,494.38        | 10,150,000.00 | 1,312,141.25       |
| 4,660,363.75        | 10,300,000.00 | 1,331,532.50       |
| 4,728,233.13        | 10,450,000.00 | 1,350,923.75       |
| 4,796,102.50        | 10,600,000.00 | 1,370,315.00       |
| 4,863,971.88        | 10,750,000.00 | 1,389,706.25       |
| 4,931,841.25        | 10,900,000.00 | 1,409,097.50       |
| 4,999,710.63        | 11,050,000.00 | 1,428,488.75       |
| 5,067,580.00        | 11,200,000.00 | 1,447,880.00       |
| 5,135,449.38        | 11,350,000.00 | 1,467,271.25       |
| 5,203,318.75        | 11,500,000.00 | 1,486,662.50       |
| 5,271,188.13        | 11,650,000.00 | 1,506,053.75       |
| 5,339,057.50        | 11,800,000.00 | 1,525,445.00       |
| 5,406,926.88        | 11,950,000.00 | 1,544,836.25       |
| 5,474,796.25        | 12,100,000.00 | 1,564,227.50       |
| 5,542,665.63        | 12,250,000.00 | 1,583,618.75       |
| 5,610,535.00        | 12,400,000.00 | 1,603,010.00       |
| 5,678,404.38        | 12,550,000.00 | 1,622,401.25       |
| 5,746,273.75        | 12,700,000.00 | 1,641,792.50       |
| 5,814,143.13        | 12,850,000.00 | 1,661,183.75       |
| 5,882,012.50        | 13,000,000.00 | 1,680,575.00       |
| 6,017,751.25        | 13,300,000.00 | 1,719,357.50       |
| 6,153,490.00        | 13,600,000.00 | 1,758,140.00       |
| 6,289,228.75        | 13,900,000.00 | 1,796,922.50       |
| 6,424,967.50        | 14,200,000.00 | 1,835,705.00       |
| 6,560,706.25        | 14,500,000.00 | 1,874,487.50       |
| 6,696,445.00        | 14,800,000.00 | 1,913,270.00       |
| 6,832,183.75        | 15,100,000.00 | 1,952,052.50       |
| 6,967,922.50        | 15,400,000.00 | 1,990,835.00       |
| 7,103,661.25        | 15,700,000.00 | 2,029,617.50       |
| 7,239,400.00        | 16,000,000.00 | 2,068,400.00       |
| 7,375,138.75        | 16,300,000.00 | 2,107,182.50       |
| 7,510,877.50        | 16,600,000.00 | 2,145,965.00       |
| 7,646,616.25        | 16,900,000.00 | 2,184,747.50       |
| 7,782,355.00        | 17,200,000.00 | 2,223,530.00       |
| 7,918,093.75        | 17,500,000.00 | 2,262,312.50       |

|              |              |            |            |
|--------------|--------------|------------|------------|
| 2,488,996.21 | 5,501,000.00 | 711,141.78 | 467,585.00 |
|--------------|--------------|------------|------------|

|              |               |              |
|--------------|---------------|--------------|
| 6,786,937.50 | 15,000,000.00 | 1,939,125.00 |
|--------------|---------------|--------------|

**000,000.00**

| <b>Admin. &amp; Appraisal fees</b> |
|------------------------------------|
| 850,000.00                         |
| 862,750.00                         |
| 875,500.00                         |
| 888,250.00                         |
| 901,000.00                         |
| 913,750.00                         |
| 926,500.00                         |
| 939,250.00                         |
| 952,000.00                         |
| 964,750.00                         |
| 977,500.00                         |
| 990,250.00                         |
| 1,003,000.00                       |
| 1,015,750.00                       |
| 1,028,500.00                       |
| 1,041,250.00                       |
| 1,054,000.00                       |
| 1,066,750.00                       |
| 1,079,500.00                       |
| 1,092,250.00                       |
| 1,105,000.00                       |
| 1,130,500.00                       |
| 1,156,000.00                       |
| 1,181,500.00                       |
| 1,207,000.00                       |
| 1,232,500.00                       |
| 1,258,000.00                       |
| 1,283,500.00                       |
| 1,309,000.00                       |
| 1,334,500.00                       |
| 1,360,000.00                       |
| 1,385,500.00                       |
| 1,411,000.00                       |
| 1,436,500.00                       |
| 1,462,000.00                       |
| 1,487,500.00                       |

1,275,000.00